

Addendum – RFP - Managed File Transfer Solution

Addendum- Managed File Transfer Solution (MFT) – This Corrigendum is applicable to the [RFP](#) listed under this heading

Please refer to the [RFP](#) published on the ReBIT’s website on March 24, 2020 inviting submission of bids from eligible vendors for providing professional services for Managed File Transfer Solution through tendering route. Corrigendum containing the following changes to the above RFP document has been released.

Corrigendum:

Page No.	Terms & Conditions/Section given in the RFP	Modified as
32	The Bidder should have a positive net worth and profit (after tax and partner disbursements - applicable to partnership firms only) making company in each of the three (3) financial years, i.e. 2016- 17, 2017 - 18 and 2018 – 19 (or Calendar year 2017, 2018 and 2019).	No Changes in RFP terms. The minimum eligibility criteria is mandated in the RFP to meet quality and technical specifications as appropriate for ReBIT.
32	Bidder should have completed at least 2 projects worth cumulative of at least 25 Lakhs INR (Cumulative Cost), in last 2 years for Indian Clients. The name of the Bidder (SI and / or OEM) needs to be in sync with the credential letters / contract copies, exceptions will be made in case of divesture, M&A.	It indicates that 2 or more projects cumulative value in last 2 years should be 25 lakhs for Indian Clients. The name of the Bidder (SI and / or OEM) needs to be in sync with the credential letters / contract copies, exceptions will be made in case of divesture, M&A.
45	9.6 Earnest Money Deposit	EMD is exempted to MSMEs, subject to providing the required document/certificate confirming the MSME status.

32	<p>MSME Point 1 - We suggest including "MADE IN INDIA" clause.</p> <p>MSME Point 2 - Exempt us from the experience part and producing 25 lacs Purchase order part</p>	<p>This RFP is not a global tender.</p> <p>The minimum eligibility criteria is mandated in the RFP to meet quality and technical specifications as appropriate for ReBIT.</p>
32	<p>MSME Point 3 - Also, the Government of India is promoting MSME for business. In case MSME is not L1 and the one who is L1, in that case L1 should award 15% or 25% of work order to MSME. This will help MSME and the country to grow. Such clauses are already getting included in Tenders in order</p>	<p>The requested MSME preference(s) will not be applicable for this tender.</p>
30	6.1 Objective of Evaluation Process	<p>If two or more bidders have same value of commercial bid, then the reverse auction process will be conducted.</p>
34	<p>7.3 Technical Bid Evaluation Criteria</p> <p>Two stage evaluation process:</p> <p>1) Technical Specification sheet - 237 Marks, "Must Have" features - 185 Marks "Good to Have" features - 42 Marks</p>	<p>Three stage evaluation process:</p> <p>1) Technical Specification sheet - 237 Marks, "Must Have" features - 185 Marks, "Good to Have" features - 42 Marks, Must Have features is a knock-out criteria. In case, Bidder is not able to meet any</p>

Must Have features is a knock-out criteria. In case, Bidder is not able to meet any one of the “Must Have” feature, he will not be qualified for further evaluation

2) Tech Presentation - 10 Marks

Overall Cut-off of Technical evaluation for Commercial Bid eligibility - 81%

one of the “Must Have” feature, he will not be qualified for further evaluation

2) Mandatory Technical Product Demonstration of the solution - 74 Marks

Bidder will disqualify in case doesn't score more than 90% in Demo.

3) Technical Panel Presentations - 50 Marks

Overall Cut-off of Technical evaluation for Commercial Bid eligibility - 80%

Detailed Process: -

3. Top 5 Bidders who have cleared the cut off in Technical Specification score, are required to carry out **Technical Product Demonstration** of the solution proposed by the Bidder. Demo should be done using web conferencing and videoconferencing. so that Bidder should be able to demonstrate all the “Must Have” and “Good to Have” feature as specified in the Technical Specifications Sheet. For successful demonstration of

each “Must Have” feature, there will be 2 Marks awarded for the same. Total 74 Marks grade scoring. Break-up of the 74 Marks Technical Product Demonstration Scoring, please refer the **Annexure – S**.

Top 5 Bidders who scored minimum 90% in Technical Product Demonstration Scoring activity will be qualified for further round of technical evaluation i.e. Technical Panel Presentations.

4. Top 5 Bidders who have cleared the cut off in technical specification score and cleared technical product demonstration scoring criteria, will be invited for presentation. 50 Marks grade scoring

For break-up of the 50 Marks scoring of Technical Panel Presentations, please refer the **Annexure – T**.

5. The total score of Technical Specifications score, Technical Product Demonstration score and Technical Panel Presentations score will be considered as technical

		evaluation score. Top 5 Bidders who have scored more than 80% as Technical evaluation score will be qualified for Commercial Bid.
35	7.3.2 Disqualification Parameters in Technical Bid Evaluation	If only one Bidder qualifies, the ReBIT at its discretion may select more than one Bidder for commercial evaluation.
76	10.16 Annexure P: Commercial Bid Format	Please refer the Revised Annexure - P.
NA	Technical Specification Sheet Detailed Response (please be as elaborate as possible on how your solution addresses these points	Detailed response is expected from bidder on each technical point. (please be as elaborate as possible on how your solution addresses these points) Only detailed response on each point will be considered for scoring, bidder will be disqualified in “Technical Specifications Sheet” scoring stage itself in case Bidder do not elaborate on any of the point of the technical specifications.
	7. Evaluation Process The Bidders have to submit ‘the Technical Bid’ and ‘the Commercial’ Bid simultaneously in separate sealed envelopes. The Bidder has to submit ‘Technical Bid’ keeping in view the information / criteria mentioned in Section 2 and 3 of these documents by the	Bid submission process: - Option A – Physical mode: EMD Cheque – Physical submission at ReBIT office Bid Documents – All 3 envelopes in Physical Form at ReBIT office Option A will remain as it is which is mentation in RFP.

date and time stipulated as in Table 1 of Section 1.

Bidder should submit all bid documents on or before 12th June 2020 (02:00 PM)

Option B – Virtual mode:

EMD Cheque – Through NEFT / RTGS Payment

Bid Documents – 3 different Password Protected PDF files at “Procurement” email ID

Online bid Process will be as follows:

1. Bidders are required to submit the following three PDF files
 - a. “Minimum Eligibility Criteria”
 - b. “Technical Bid”
 - c. “Commercial bid”

Three separate password protected PDF files to [“procurement@rebit.org.in”](mailto:procurement@rebit.org.in) email id on 12th June 2020 between 01:00 PM to 02:00 PM IST. (Email attachment size limit is 10 Mb). Any submission after given time would not be accepted for bid evaluation.

It is requested to send three separate emails with subject line stating – “Minimum Eligibility Criteria”, “Technical Bid” and “Commercial bid” respectively.

2. Password for “Minimum Eligibility Criteria” & “Technical Bid with Annexures” document to be shared to [“procurement@rebit.org.in”](mailto:procurement@rebit.org.in) email id on 12th June 2020 between 01:00 PM to 02:00 PM IST.
3. Password for the Commercial bid document SHOULD NOT be shared at this point of time. Bidders who have successfully cleared the Technical criteria

will be informed to share the password for “Commercial Bid” afterwards.

4. EMD should be submitted online by NEFT/RTGS. UTR No. to be shared and send while submitting the bid documents. Bidder should provide the Bank details / cross cheque for EMD refund.
5. ReBIT Bank details will be shared afterwards through procurement email ID.

Interested bidders should request on ReBIT procurement ID (3 Days Before) “procurement@rebit.org.in”

For Option 1 or Option 2 for Final bid Submission.

6. Post Technical Specification sheet evaluation, eligible bidders would be invited for Technical Product Demonstration. Details of same would be shared with eligible bidder.
7. Post Technical Product Demonstration evaluation and score, eligible bidders would be invited for Technical Panel Presentations. Details of same would be shared with eligible bidder.
8. Post evaluation of Technical Specification sheet, Technical Product Demonstration and Technical Panel Presentations eligible bidders would be invited for commercial bid opening over WebEx or in-person meeting. Details of same would be shared with eligible bidder.

		<p>9. Password for the commercial bid document attachment should be shared by the bidders-30 minutes prior to Commercial bid opening on procurement email ID and same shall be used to open the commercial bid.</p> <p>Interested bidders should request on ReBIT procurement ID (3 Days Before) procurement@rebit.org.in”</p> <p>For Option 1 or Option 2 for Final bid Submission.</p>
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Note: This document shall form part and parcel of the [RFP](#) and therefore bidders are advised to take the clarifications/responses into account, as applicable, while submitting the bids.

Pre-Bid Queries and Response:

RFP Page No.	RFP Point No.	RFP Description	Bidders Query	ReBIT Clarification
NA	NA	NA	Maximum size of file transfer expected?	2 to 5 GB Data Transfer in each session.
NA	NA	NA	Can we leverage on existing FM vendor for Infra support services? Please confirm	Dedicated Onsite FMS Support Engineer is not required, however as and when there are issues, engineer is expected to visit onsite to troubleshoot / resolve the issue.
NA	NA	NA	Can we leverage on existing tools for monitoring, Patch management, Back up? Please confirm	<p>Yes, Server patching and monitoring will be done through existing ReBIT tools.</p> <p>Server backup will be ReBIT responsibility, however bidder solution/application should have capability for auto backup options so we ReBIT backup solution can backup the given application database/configuration path as per ReBIT policy.</p>

NA	NA	NA	Please confirm your Back up policy	Necessary details regarding backup policies will be shared with the selected vendor only.
25	5.1	NA	Do we have to provide Helpdesk for the same or we can leverage current Helpdesk. Please confirm	<p>Dedicated Onsite FMS Support/Helpdesk Engineer is not required, however as and when there are issues, engineer is expected to visit onsite to troubleshoot / resolve the issue.</p> <p>For internal management ReBIT will use internal Helpdesk tool,</p>
NA	NA	NA	Please confirm the duration of contract. At page 35 point 7.4 says duration for 5 years whereas page 25 point 5.1 says contract for 3 years.	Contract Duration is 5 Years RFP - page 35 is valid.
NA	Section 3.2	Point 8	In our Opinion, Onsite warranty should not be applicable for Software, remote support is applicable, Please confirm	Dedicated Onsite FMS Support/Helpdesk Engineer is not required, however as and when there are issues, engineer is expected to visit onsite to troubleshoot / resolve the issue.
NA	Section 3.2	Point 9	As per GoAnywhere, AMC of product/GoAnywhere Licenses will start from the date of issuance of PO by ReBIT. Kindly confirm?	Licenses Will be activated after the 1 month of Test period and Acceptance from both parties on successful UAT. Please refer the section 4.2 Scope of Work

NA	Section 3.2	Point 10	Changes in Application are as per OEMs release cycle, Kindly Confirm?	Upgrade / Bugfix are as per OEMs recommendation and will be deployed as per mutual agreement between both the parties.
NA	Section 4.2		What is expected out of Scope, will it be Managed Solution with Infra, Software, Implementation, Managed Services which is to be included for 3 years or 5 years?	Contract Duration is 5 Years RFP page 35 is valid. Infrastructure will be Managed by ReBIT IT
NA	Section 4.2	Point 2	We are assuming Total users to be 125 in 3 years & Concurrent Connections = 125 in 3 years, Kindly confirm?	Refer section 4.2 Scope of Work. The implementation scope to start with (25 Users) / 25 concurrent connections (Download and Upload) but may need to be scaled up to (100 + Users) /100 + concurrent connections with unlimited storage links / user login.
NA	Section 4.2	Point 19	Who will Provide Infra, Progression will be responsible for GoAnywhere implementation & support of the solution or whether about the complete MFT environment stack including Infra & storage? Kindly Confirm?	Infrastructure will be provided by ReBIT And It will be On-premise deployment

NA	Section 4.3.1		Will ReBIT use their own Backup environment & Policies?	<p>Proposed solution should have automated backup option to take the required database and policy backup to restore the same on the event of failure.</p> <p>ReBIT use their own Backup environment & Policies?</p>
NA	Section 4.5		Can deployment be done remotely?	deployment cannot be done remotely
NA	Section 4.8		There will be no formal training, it will be done through online session termed as Knowledge share? Please suggest?	Hands-on training to the admin team along with all SOP's documentation is required.
NA	Section 6.1		Will Business Downtime be calculated on Hardware as well?	No, Business Downtime will not be calculated on Hardware failure.
NA	Section 6.1		What will be included in Software downtime?	Unavailability of software and MFT services except hardware/network fail
NA	Section 6.7		It says Penalty to be finalised between ReBIT & Successful bidder, We would like to have a discussion around Penalty clause. Please suggest?	No Changes in RFP terms.
NA	Section 8.12	Point 1	There is no product warranty, Goanywhere MFT comes with perpetual Licenses governed by annual AMC	Refer section 10.16 Annexure P: Commercial Bid Format, Licenses and cost are requested based on Subscription. However, bidder should provide the clarification if bidder is having the perpetual licenses model to maintain consistency.

NA	NA	NA	License cost to be 100% paid upfront with the PO to release permanent licenses & AMC	No Changes in RFP terms.
NA	NA	NA	AMC of GoAnywhere will start from the date of release of Permanent Licenses	Licenses Will be activated after the 1 month of Test period and Acceptance from both parties on successful UAT. Please refer the section 4.2 Scope of Work
NA	NA	NA	For Implementation - 50% to be paid on Day 1 of start of Project/Milestone based & remaining 50% on completion of project	No Changes in RFP terms.
NA	NA	NA	For Progression Managed Services - It will start from the date of Go Live & to be paid Quarterly	No Changes in RFP terms. Please refer the section 5 Payment Terms
NA	NA	NA	Non-availability is out of Progression's scope if Infra is provided by ReBIT, we are providing Licenses, One Time Implementation & configuration and troubleshooting support on need basis.	Non-availability of Software & Services is in scope of bidder
NA	7.2	Point 32	We are Start-Up India, Udyog Aadhar registered firm and satisfy the profit eligibility however Do Not satisfy the net worth eligibility, please advise.	EMD is exempted to MSMEs subject to providing the required document/certificate confirming the MSME status

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ReBIT Procurement Team
21 May 2020