



Procurement of Trend Micro licenses - Additional & Renewal of Existing
(Apex One with Endpoint Sensor and Deep Security Enterprise)

Request for Proposal (RFP)

Corrigendum # 1

(March 13, 2024)

RFP: ReBIT/CPO/2023-24/318/121

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Reserve Bank Information Technology Pvt. Ltd.
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Following are the changes / clarification in the RFP terms. All the bidders are requested to refer the "Addendum / Revised Terms" column as below:

#	RFP Page #	Clause No. & Heading	Existing Terms	Corrigendum/Addendum / Revised Terms
1	29	Annexure G: Minimum Eligibility Criteria Criteria: Turnover	Minimum Requirement: The bidder should have Minimum Average Annual Turnover of INR.1.80 Cr in last three (3) financial years i.e. 2020-21, 2021-22 & 2022-23. Documentation Required: a. Copy of Audited Balance Sheet with Profit & Loss Statements of in each of last three (3) financial years, i.e. 2020-21, 2021- 22 & 2022-23. b. Certificate from CA must be submitted mentioning Average Annual turnover, positive net worth and positive profit after tax for last three financial years, i.e. 2020-21, 2021-22 & 2022-23.	Minimum Requirement: The bidder should have Minimum Average Annual Turnover of INR.1.80 Cr in any three (3) out of five (5) financial years i.e. 2018-19, 2019-20, 2020-21, 2021-22 & 2022-23. Documentation Required: a. Copy of Audited Balance Sheet with Profit & Loss Statements of in any three (3) out of five (5) financial years i.e. 2018-19, 2019-20, 2020-21, 2021-22 & 2022-23. b. Certificate from CA must be submitted mentioning Average Annual turnover, positive net worth and positive profit after tax for any three (3) out of five (5) financial years i.e. 2018-19, 2019-20, 2020-21, 2021-22 & 2022-23.
2	29	Annexure G: Minimum Eligibility Criteria Criteria: Network	Minimum Requirement: The Bidder should have a positive net worth as on March 31st in each of the last three (3) financial years, i.e. 2020-21, 2021-22 & 2022-23 Documentation Required: a. Copy of Audited Balance Sheet with Profit & Loss Statements of in each of last three (3) financial years, i.e. 2020-21, 2021- 22 & 2022-23. b. Certificate from CA must be submitted mentioning Average Annual turnover, positive net worth and positive profit after tax for last three financial years, i.e. 2020-21, 2021-22 & 2022-23.	Minimum Requirement: The Bidder should have a positive net worth at the time of bidding. Documentation Required: a. Copy of Audited Balance Sheet with Profit & Loss Statements of in any three (3) out of five (5) financial years i.e. 2018-19, 2019-20, 2020-21, 2021-22 & 2022-23. b. Certificate from CA must be submitted mentioning Average Annual turnover, positive net worth and positive profit after tax for any three (3) out of five (5) financial years i.e. 2018-19, 2019-20, 2020-21, 2021-22 & 2022-23.

3	29	Annexure G: Minimum Eligibility Criteria Criteria: Profit After Tax	Minimum Requirement: The Bidder should have a positive profit after tax in last three (3) financial years, i.e. 2020-21, 2021-22 and 2022-23. Documentation Required: a. Copy of Audited Balance Sheet with Profit & Loss Statements of in each of last three (3) financial years, i.e. 2020-21, 2021- 22 & 2022-23. b. Certificate from CA must be submitted mentioning Average Annual turnover, positive net worth and positive profit after tax for last three financial years, i.e. 2020-21, 2021-22 & 2022-23.	Minimum Requirement: The Bidder should have a positive profit after tax in any three (3) out of five (5) financial years i.e. 2018-19, 2019-20, 2020-21, 2021-22 & 2022-23. Documentation Required: a. Copy of Audited Balance Sheet with Profit & Loss Statements of in any three (3) out of five (5) financial years i.e. 2018-19, 2019-20, 2020-21, 2021-22 & 2022-23. b. Certificate from CA must be submitted mentioning Average Annual turnover, positive net worth and positive profit after tax for any three (3) out of five (5) financial years i.e. 2018-19, 2019-20, 2020-21, 2021-22 & 2022-23.
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Please read the aforesaid corrigendum cum addendum along with the issued RFP document. All other terms and conditions which are not covered in this corrigendum cum addendum, will be as per the original RFP – Procurement of Trend Micro licenses - Additional & Renewal of Existing (Apex One with Endpoint Sensor and Deep Security Enterprise) - ReBIT/CPO/2023-24/318/121 dated 4th March 2024.



**Procurement of Trend Micro licenses - Additional & Renewal of Existing
(Apex One with Endpoint Sensor and Deep Security Enterprise)**

Request for Proposal (RFP)

Response to Pre-bid Queries

(March 13, 2024)

RFP: ReBIT/CPO/2023-24/318/121

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#	Clause No.	Page No.	Clause	Query	ReBIT Response
1	5.2	7	Support Cost - Trend Deep Security Enterprise	List of scope of work only have line item for 'Support cost for Trend Deep Security Enterprise', but line item for Support Cost for Apex one is not present. So the support is only for TrendMicro deep security	1. Apex One with End point sensor New License shall include OEM Support for 12 Months. 2. Apex One with End point sensor renewal licenses shall include OEM Support for 12 Months.
2	NA	NA	General	General Query: - Is the support type is remote support/on call support? If an onsite visit is required for any critical issue the support rep will be visiting only Mumbai office?	Onsite support at ReBIT Navi Mumbai office
3	NA	NA	General	Support Scope of work details are required.	As per RFP & SI support is also Required
4	Sr. No. 4 of Annexure G: Minimum Eligibility Criteria	29	The Bidder should have a positive profit after tax in last three (3) financial years 2020- 21, 2021-22 & 2022-23	We had not recorded positive profit after tax in FY 2020-21 being the year when the pandemic struck, however we are profitable in FY 2021-22, 2022-23. Also, we have our operating profit positive for last 3 years. Hence request to change clause as below: "The Bidder should have a positive operating profit in last three (3) financial years 2020- 21, 2021-22 & 2022-23" Or "The Bidder should have a positive profit after tax in at least three (3) financial years out of last five (5) financial years"	Kindly refer corrigendum #1 published for revised terms.

5	VIII of Clause 6.5	9	Micro & Small Enterprises (MSE) units are exempted from payment of EMD, provided the products and/or services they are offering, are manufactured and/or services rendered by them. Exemption as stated above is not applicable for selling products and/or services, manufactured/ rendered by other companies. Bidder should submit supporting documents issued by competent Govt. bodies to become eligible for the above exemption.	Kindly give more clarity on this point	As per RFP
6	a) of point III of Clause 6.9.1	11	Scanned copy of the bid security in the form of a demand draft or equivalent Bank Guarantee from commercial Bank along with the Technical Bid to be submitted online and the original copy of EMD DD/BG along with hardcopy of Bid documents shall be couriered to ReBIT Office as per the instructions provided in the RFP	Should we have to send all the documents including Annexures, Company Documents along with EMD/ Bid Security Declarations in a Physical form?	Original EMD DD/BG (hard copy) need to be submitted at ReBIT Office, Navi Mumbai. Other related documents shall be uploaded on CPP portal for the related RFP.
