



Renewal for OPSWAT CDR Tool

Request for Quotation (RFQ)

Response to Pre-bid Queries

(March 27, 2026)

RFQ: ReBIT/CPO/2025-26/PR721/709/167

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Clause no.	Page no.	Clause	Query	ReBIT Response
1.2	9	Authorized Partner Requirement	Kindly confirm whether existing incumbent partner will have any preference in this renewal RFQ.	NO
1.4	9	EMD	Request clarification if EMD exemption can be given for MSME bidder	As per RFQ terms MSE Bidders are exempted
Annexure G (6)	38	Experience	Whether OPSWAT-specific experience is mandatory or similar cybersecurity solution experience is acceptable?	OPSWAT Specific experience Required
3.2	15	Scope of Work	Please confirm whether scope is limited to renewal or includes any implementation/integration.	Need support along with the renewal and integration
3.3	16	Payment Terms	Request consideration for advance payment against OEM invoice for license procurement.	No Change
3.3	16	Support Payment	Please confirm if SLA penalties applicable on support payments are capped. Also please make this as quarterly advanced payment	As Per RFQ
3.4	16	Contract Period	Contract period mentions 2326–2327. Kindly confirm correct tenure (2026–2027).	2026 -2027
13	20	PBG	Request clarification if PBG requirement can be relaxed for renewal contracts. Or for MSME bidder	No Change, As per RFQ terms only
24	26	Vendor Audit	Please clarify frequency and scope of vendor audits.	Will discuss with L1 vendor
3.2	15	Licensing Model	Please confirm if renewal is coterminus with existing licenses.	We already mention renewal start and end date.
General	-	Commercial	Kindly confirm if any preference is applicable for MSE/Make in India vendors.	As per RFQ terms
